

# News Release



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## **McKesson Launches Combined Practice Management Solution with CCHIT-Certified EHR**

*Medisoft v15 Helps Small Physician Offices Improve Practice Efficiency and Cash Flow*

**ATLANTA – May 19, 2009** – Today McKesson announced the availability of Medisoft® v15, the latest version of its industry-leading practice management (PM) solution used by more than 70,000 providers in small physician offices. With the new release, McKesson also announced the availability of Medisoft Clinical, which combines the PM capabilities of Medisoft v15 with the company’s Practice Partner Patient Records, a CCHIT Certified® 08 Ambulatory [electronic health record \(EHR\)](#). The result is a single PM/EHR solution for small physician offices that are focused on delivering the highest quality to their patients at an affordable price.

“At a time when small physician offices are struggling to bring in enough revenue to maintain viable practices, McKesson’s focus is on enabling them to provide high-quality care while operating as efficiently as possible,” said David Henriksen, senior vice president and general manager of McKesson’s Physician Practice Solutions group. “Medisoft v15 offers new reporting capabilities as well as billing and scheduling enhancements that further streamline operations, reduce overhead and optimize cash collections.”

Medisoft Clinical is a CCHIT Certified® 08 Ambulatory EHR and meets the Certification Commission’s criteria for office-based use. With the recent passage of the *American Recovery and Reinvestment Act*, the U.S. government will invest more than \$19 billion in healthcare IT incentives to accelerate the adoption of EHRs by office-based physicians and hospitals. While it is still uncertain as to what type of certification will be required to qualify for the incentives, industry experts believe there is a likelihood the requirements will be based on the standards that have been adopted by CCHIT.

Medisoft Clinical is sold and implemented primarily through an experienced network of value added resellers (VARs). The VARs contract with McKesson to sell, implement and support McKesson’s EHR and practice management systems for small, independent practices.

“Medisoft Clinical puts the EHR within reach of our Medisoft customers at a price point they can afford,” said Cindy Cook, president of Accudata Service, Inc., Sunrise, Fla. “In addition, the

implementation methodology McKesson has developed simplifies the process and takes much of the pain out of the conversion from paper to electronic health records.”

“We have been a Medisoft practice management user since 1998 and added the EHR component this year,” said Dr. Alan Kravitz of Complete Foot & Ankle, Yuma, AZ. “The most important factor in selecting an EHR was integration with our current billing system. It was also important to have local implementation and support, and to minimize the disruption to our practice and cash flow. We knew we could count on our VAR partner, AZCOMP Technologies, to successfully implement our EHR.”

Medisoft v15 also includes the integration of Focus Reports (now Medisoft Reports) into Medisoft Advanced and Medisoft Network Professional. Medisoft Reports includes a wide variety of reports that give unparalleled information on managed care plans, in-depth financial information, marketing statistics, service facility financial information, templates to export data for use in other software and the ability to run custom reports.

“Medisoft offers significant functionality for the price,” Cook continued. “But the reporting functionality needed improvement. Now, Medisoft customers have as good, if not better, reporting than users of much more expensive systems.”

### ***About McKesson***

McKesson Corporation, currently ranked 15th on the FORTUNE 500, is a healthcare services and information technology company dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes, and improving the quality and safety of patient care. McKesson has been in continuous operation for more than 175 years, making it the longest-operating company in healthcare today. Over the course of its history, McKesson has grown by providing pharmaceutical and medical-surgical supply management across the spectrum of care; healthcare information technology for hospitals, physicians, homecare and payors; hospital and retail pharmacy automation; and services for manufacturers and payors designed to improve outcomes for patients. For more information, visit <http://www.mckesson.com>.

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